

RFP #720C-04088-07R RREVENUE MAXIMIZATION SERVICES

Questions and Answers # 2

Question #1: I count a total of 3,032 total patients as of September 2006. Does that patient census ever change?

Answer: DAILY. We had over 1200 admissions/discharges last quarter.

QUESTION #2: Is the actual time spent with the physician logged into the system at any point?

Answer: Physicians keep a log of patient visits - it is not recorded within our automated system

Question #3: Is there an electronic medical record (EMR) in use at any of the sites?

Answer: NO

Question #4: What would typical in-patient charges be besides the daily room charge? For example, how often are in-patients seen either by a medical Dr. or other provider besides a nurse?

Answer: None, we have an all-inclusive per diem rate, except for physician services

Question #5: How many outpatient visits are there per site per year?

Answer: Undeterminable. No system to track then.

Question #6: What are the types of charges generated by an outpatient? For example, group therapy, individual therapy, medical evaluation, EKG, adjust medications, lab charges, etc.

Answer: All noted are billed to Medicare Part B

Question #7: Does any health care professional besides a Dr. treat patients in the outpatient setting?

Answer: No.

Question #8: Are all charges aside from room charges in all locations billed on a fee for service basis?

Answer: Yes.

Question #9: Who actually does the billing and where is it done for each site?

Answer: Reimbursement office at facility location.

Question #10: Can you give me the total dollar value of the fee-for-service charges or billing (not in-patient or out-patient facility fees) that is submitted to all payers in a typical week or month from all sites? As much detail as is available on this would be very helpful.

Answer: Unavailable.